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November 6, 2009

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VIA ELECTRONIC FILING

Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, SW
Washington, D.C. 20554

Re: Notice of *Ex Parte* Presentation. In the Matter of A National Broadband
Plan for Our Future; GN Docket No. 09-51

Dear Ms. Dortch:

On Thursday, November 5, 2009, Wendell P. Weeks, Timothy J. Regan, Martin J. Curran, and Stanley G. Fendley, of Corning, Inc. and the undersigned met with Chairman Genachowski and Colin Crowell (Senior Counselor for Chairman Genachowski) and also met separately with Blair Levin, Executive Director, National Broadband team. The meeting focused on Corning's proposed approach for current and next generation access in the National Broadband Plan. A copy of Corning's substantive presentation from both meetings is attached to this letter.

Pursuant to Section 1.1206 of the Commission's rules, an electronic copy of this letter is being filed for inclusion in the above-referenced docket.

Sincerely,

/s/ Thomas J. Navin

Thomas J. Navin

Attachment

cc: Chairman Genachowski
Colin Crowell
Blair Levin

CORNING

*Integrated Approach for Current and
Next Generation Access in the National
Broadband Plan*

November 5, 2009

U.S. Broadband Rankings

Penetration by Country

| Country | HH Penetration |
|-------------------|----------------|
| 1. South Korea | 95% |
| 2. Singapore | 88% |
| 3. Netherlands | 85% |
| 4. Denmark | 82% |
| 5. Taiwan | 81% |
| 6. Hong Kong | 81% |
| 7. Israel | 77% |
| 8. Switzerland | 76% |
| 9. Canada | 76% |
| 10. Norway | 75% |
| 20. United States | 60% |

Avg. Speed by Country

| Country | Avg. Speed |
|-------------------|------------|
| 1. South Korea | 11.0 Mbps |
| 2. Japan | 8.0 Mbps |
| 3. Hong Kong | 7.6 Mbps |
| 4. Romania | 6.9 Mbps |
| 5. Sweden | 5.8 Mbps |
| 6. Netherlands | 5.7 Mbps |
| 7. Latvia | 5.4 Mbps |
| 8. Switzerland | 5.1 Mbps |
| 9. Czech Rep. | 5.0 Mbps |
| 10. Denmark | 4.9 Mbps |
| 18. United States | 4.2 Mbps |

☐ Indicates country has actively pursued initiatives to expand high-speed internet coverage and quality

Source: Strategy Analytics, 2008; Akamai, 2Q09; CSMG analysis, OECD

Next Generation Access Initiatives of Other Countries

| Country | Program Duration | Network Type | Speeds | Coverage |
|--------------------|------------------|------------------------------|-------------------|---------------------------|
| Australia | 2009-2017 | Fiber Backbone and Last Mile | 100 Mbps download | 90% homes and businesses |
| France | 2009-2012 | Fiber Backbone and Last Mile | NA | ~33% homes and businesses |
| Germany | 2009-2014 | Universal Broadband Coverage | 50 Mbps download | 75% homes and businesses |
| Japan ¹ | Late 1990s-2010 | Fiber Backbone and Last Mile | 100 Mbps download | ~66% homes and businesses |
| Korea | 2009-2012 | Fiber Last Mile | 1 Gbps download | 100% homes and businesses |
| Malaysia | 2007-2017 | Fiber Backbone and Last Mile | 10 Mbps+ download | 38% homes and businesses |
| New Zealand | 2009-2019 | Fiber Backbone and Last Mile | 100 Mbps download | 75% homes and businesses |
| Singapore | 2009-2015 | Fiber Backbone and Last Mile | 1 Gbps download | 100% homes and businesses |
| UK | 2009-2017 | Next Generation FTTC | 24-100 Mbps | 75% homes and businesses |

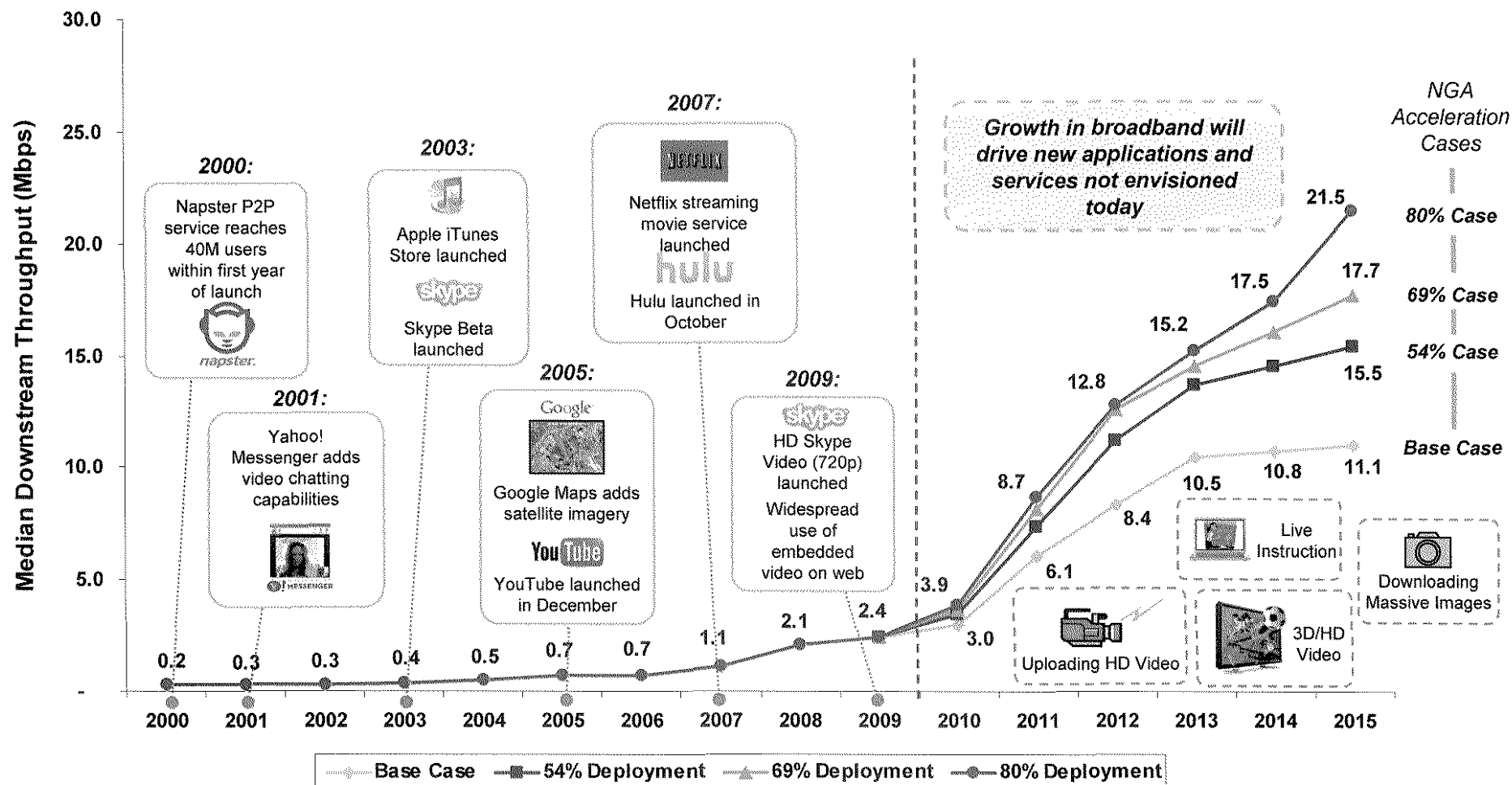
Most comparable programs target less than full deployment

Most comparable programs focus on enabling next-generation networks

Note: 1. Japan – NTT Fiber Build (Private)

Source: SNL Kagan, AFP, New York Times, Australian and New Zealand Government Websites, BSG, FTTH Council, Metro UK, Telekom Malaysia, Infocomm Development Authority of Singapore, Telecompaper, Screendigest, CSMG Analysis

Median U.S. Downstream Throughput, 2000-2015



Source: SNL Kagan, Company websites, CSMG analysis

Cost of FTTH Deployment

Incremental Investment Required to Pass 54%, 69%, & 80% of Households

| | Percentiles Covered | | | | |
|--|----------------------|----------------------|----------------------|---------------|---------|
| | 28 to 54% Percentile | 55 to 69% Percentile | 70 to 80% Percentile | Not Evaluated | |
| # 2015 HHs not already Covered by FTTH (M) | 34.3 | 19.1 | 14.0 | 25.4 | |
| Average HHs Per Sq. Mile | 879.5 | 174.9 | 71.9 | NA | |
| Cost to Pass (\$B) | \$24.0B | \$23.7B | \$23.2B | NA | \$71.0B |
| Cost to Connect (\$B) | \$9.3B | \$5.1B | \$3.8B | NA | \$18.2B |
| Total Investment Requirement (\$B) | \$33.3B | \$28.9B | \$27.0B | NA | \$89.2B |

Source: CSMG analysis

- Assumes 27% of HHs (34.5 million) will be passed by FTTH by 2015 under the normal course and speed
- Incremental investment of \$90 billion to pass 80% and serve 42% compares favorably to \$350 billion FCC estimate to pass and serve 100%
- \$90 billion would be spread over ~5 years
- Major U.S. wireline service providers spend ~\$35 billion per year on wireline CapEx and generate ~\$187 billion in wireline revenue
- Service revenue created from passing 80% of households and connecting ~41% is ~\$40 billion per year

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